

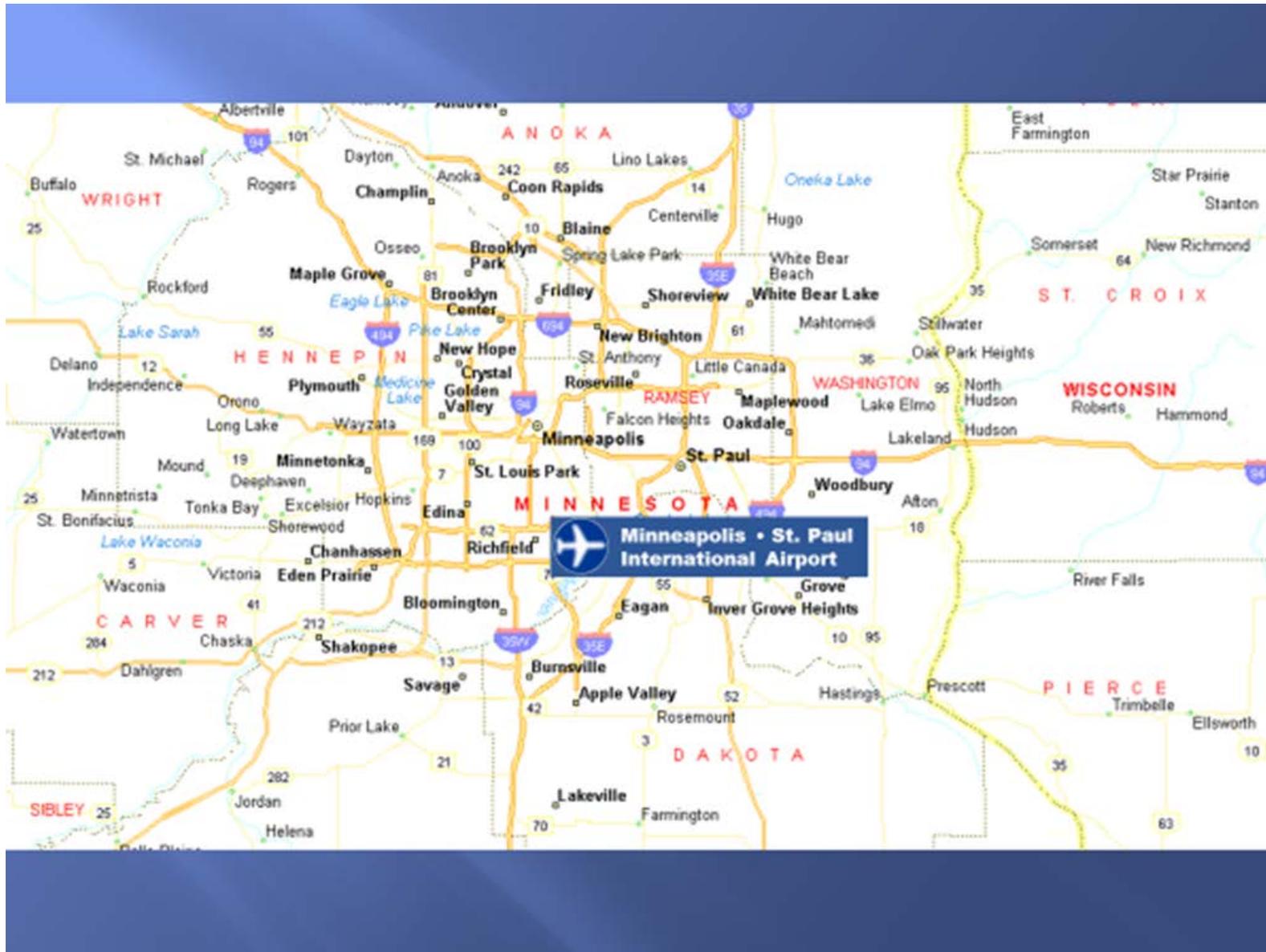
# Transportation Network Companies (TNCs) at Minneapolis - St. Paul International Airport

November 2, 2017

Atif Saeed, Vice President – Finance and Revenue Development  
Metropolitan Airports Commission









**\$15.9 Billion**  
Total Economic Output

**\$7.1 Billion**  
Direct Economic Impact



**86,900**  
Jobs

**\$3.7 Billion**  
Employee Earnings



**\$973 Million**  
Taxes generated for  
local, state and federal  
programs

**\$2.5 Billion**  
Visitor Spending



**Minneapolis Saint Paul**  
INTERNATIONAL AIRPORT  
**mssp**<sup>TM</sup>

# TNC Background

- Transportation Network Companies
  - Digital Network
  - Personal, non-commercial vehicles
  - Examples: Lyft & UberX
- In Minnesota Small Vehicle Passenger Services are regulated by local authorities
- First TNC ride in the Twin Cities – October, 2012
  - City of Minneapolis TNC Ordinance – July, 2014
  - City of Saint Paul TNC Ordinance – January, 2015
- Increasing pressure to provide legal framework at MSP



# TNC Regulatory Concerns

- Insurance coverage
- Vehicle requirements and safety inspections
- Driver qualifications and background checks
- Driver training
- Trade dress
- Fees & charges
- Fee tracking, collection and auditing
- Staging, pick-up and drop-off locations
- Operational protocol
- Enforcement



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# MAC TNC Ordinance

November 2, 2015	Presentation to M&O Committee
November 19, 2015	Public informational meeting
January 4, 2016	TNC Public Hearing
September 21, 2016	Hearing Officers meeting
October 17, 2016	Commission adopted the TNC Ordinance
January 1, 2017	TNC Ordinance effective
January 1, 2018	Driver and vehicle permitting effective



# Revenue Collection and Enforcement

- \$500 annual TNC license fee
- \$3.00 pick up and \$3.00 drop off
- \$25 driver permit fee
- A deposit based on projected monthly fees
- TNC sets up a geo-fence to track activity at MSP
- MAC receives real-time data from TNC
- Drivers are unable to receive rides while within the geo-fence
- MAC performs random and monthly audits
- MAC staff enforces the terms of the ordinance
- Penalty schedules in place for both the drivers and TNCs



# Future Considerations

- Growth in TNC activity
- Ground transportation services mix
  - Infrastructure, operations and technology
- Public parking
  - Infrastructure, operations and technology
- Financial impacts
- Long-term planning
- Other transportation business models
- Autonomous vehicles?



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